TELECOMMUNICATIONS

We negotiate cost-efficient contracts and connections to vendors and providers that allow your business to thrive. Our telecommunications practice has supported hundreds of clients in all industries in the negotiation and procurement of telecommunications and data services. Our attorneys’ prior in-house legal experience at some of the nation’s leading telecommunications companies also positions them to represent carriers in corporate matters.

The practice’s leadership includes the former general counsel for three Internet service providers, and a senior in-house counsel for a global telecommunications provider. Their in-house experience gives them insight into the needs of clients whose businesses depend on their access to cutting-edge telecommunications services.

COMMERCIAL AGREEMENTS

Carriers and vendors, as well as their customers, turn to Taylor English for support in the negotiation of commercial agreements and transactions. This includes in-building agreements for voice and data services, cell tower agreements, private networks, equipment contracts and ancillary services that companies depend on to conduct their operations. Our experience allows us to guide clients in obtaining exactly the services they need at the right price.

JOINT VENTURES

Collaboration is often the shortest path to success in an industry where economies of scale, sharing costs of development and leveraging innovation are the keys to success. Our attorneys bring cross-practice experience from our Corporate and Business, and Lending and Corporate Finance practices. Members of our team have worked in-house at some of the world’s largest telecomm companies, giving them a broad perspective on the telecommunications business.

MASTER SERVICE AGREEMENTS

Most telecommunications commercial relationships begin with Master Service Agreements, which set out a framework to govern key areas such as warranties, use of intellectual property, dispute resolution, risk and indemnification clauses, limitations and payment terms. In a field where the technology evolves quickly, we craft Master Service Agreements that allow clients to adjust quickly to changes in the business environment.

VENDOR AGREEMENTS

We have negotiated hundreds of broadband, data and voice agreements for clients of other practices at Taylor English. Clients find that using a firm that understands their operations and full portfolio of legal matters results in successfully customizing vendor agreements to their needs.

PRACTICE HIGHLIGHTS

**Arris Group, Inc. v. British Telecommunications PLC.** Represented defendant telecommunications conglomerate in patent declaratory judgment action concerning six cable network data prioritization patents it owned. Achieved dismissal of case initially for lack of subject matter jurisdiction under declaratory judgment act and after reversal at the Federal Circuit Court of Appeals, achieved dismissal for lack of personal
jurisdiction.

Counsel to global telecommunications company in multi-jurisdictional patent dispute. Represented a global leader in mobile communications in a wide-ranging patent dispute against a competitor over patents relating to computer software, wireless communications, and touchscreen technology. The litigation resulted in a favorable settlement and license agreement.

Successfully defended global telecommunications company at patent trial before the ITC. Represented one of the world’s largest mobile communications companies in a successful defense at trial in an International Trade Commission investigation involving RF circuitry and baseband software in mobile phones.